# KIER UNPLUGGED

### The Doctor as Patient



It's 9:03 am on a Tuesday morning. Police tape has been X'd across the main entrance door to the office and borders the parking lot like a crime scene. It looks

like a tornado has touched down at 3710 Quincy Avenue, ripping off every trace of the metal cornice that adorned the exterior of the building. Huge holes have been hammered from the sides of the facility. The noise overhead has us reaching for our hard hats, ready to dive beneath our desks. We are living in...

### the construction zone!

Since 1986 KIER Construction has "revived" 90+ apartment complexes and countless other commercial endeavors. I think that earns us a PHD, at least in the remodeling arena. And now, the doctor has become the patient. Many of us have had the luxury of distance knowledge regarding construction in the field accompanied by the occasional job site visit. Today - we live in the wild where the sounds are loud and the vibrations are real and the dust is constant.

You can only put so many band-aids on a patient before it has to go under the knife. This office surgery is a reminder that change is continuous and necessary. It's also a reminder that the KIER story of "Enhancing Communities and Improving the Quality of Life - One Project at a Time," will live on for a very long time.

There is a saying, "Remodeling is like pulling a loose thread on a cheap sweater - the job keeps unraveling." There have been some good unravels during the rehab, like the gorgeous wood slat ceiling that appeared in the main lobby during demolition. It's a keeper! And then there have been



the unravels that have required the best and most creative problem solving skills in order to put this patient back together.

It seems, at times, that we treat the planet as if we had another one to go to. The Wasatch Front is dotted with new developments everywhere you look. It's comforting to hear words like renew, reuse, refresh, revive and remodel. I love that KIER Construction has become one of the best renovation companies around. We have "rebuilt" approximately 6,100 units in our 35 years.

From 2008 to 2012 when the mortgage collapse fiasco hit, our multi-unit renovation bar graph exploded off the chart. We completed work in Indiana, Kentucky, on the border of Arizona, numerous projects from the top of Idaho to the bottom, and all over Utah. We became a remodeling machine! Almost every project was constructed with tenants-in-place.

Our estimating duo of Scott Kier and Michael Tolman fine tuned their schedules and budgets to be more synchronized than a 90's boy band. Add the job sites team's assembly line routine of turning units and you could dub that time our "NSYNC" era. Renovation projects were the butter on our bread during those lean years.

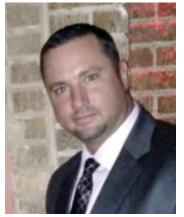
Today our renovation operations include the Mountain View Apartments in Payson, the Hunter



Hollow Apartments and the Granary Campus in Salt Lake City. KIER was recently awarded the New City Plaza renovation in Salt Lake. New City adds 299-units and \$31 million to our back log.

In short - the Doctor is in!

### THE NEWS



J.R. COUGHRAN PROJECT MANAGER

J.R. is a Texas boy - born and raised and proud of that fact. His first project with KIER is the *3rd Generation Machine Tilt-Up*. J.R. holds a BA in Construction Management and an MBA in Business Administration. He loves hunting and fishing and everything outdoors.

WELCOME J.R.





NOVEL DAYBREAK APARTMENTS

The new Novel Daybreak community is underway. Novel will bring boldness, distinction and connectivity to its future residents through design and programming. It will be a hub for engagement and a place where the outdoors can be enjoyed to their fullest.

Four hundred luxurious units will be divided between four buildings with an amenity packed "Hive" as the central outdoor focus. The Hive will host a pool and deck, a clubhouse, grill and picnic area, coffee shop with leasing office, game quad, dog run, and a pipestone pocket park.

Brett Hargrave is tackling the P.M. position, Ryan Blanch and Robert Schroder are filling the Superintendent boots, Pat Harter is the Project Engineer, Casie Coggins is the team's Project Assistant, and Linda Shepherd will keep the accounting records.

### Have a Safe and Happy 4th of July!



Scott Kier July 4 IR Coughran July 8 Joey Patino July 17

## CENTER STAGE

July 2021

#### SAM MAURER



I was born and raised in Sandy, Utah. I am the last of five kids, with four older sisters (yes, 4 sisters, 1 brother - not as crazy as people may think). I am married to my beautiful wife, Emily, who is my best friend. We live in Syracuse and have two dogs.

#### 1st THING I DO IN THE AM



I open my eyes.

HOBBIES:



There are many; hiking, climbing, basketball, running, lifting weights, and music. I started music in high school. I sing, play guitar, harmonica, piano, banjo and ukulele.

#### BEST DAYS OFF:



Anything outdoors. I love to rock climb, kayak, swim, etc. As long as I am outside in nature - I am happy!!

#### **BEST VACATION EVER:**



ICELAND! Non stop adventures. The sun rises around 5:00 am and sets around

11:00 pm. We played all day!

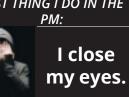
HOW DO YOU SPEND YOUR

#### WHERE CAN YOU BE FOUND AT A PARTY:



l stayed home instead of going to that stupid party!







I have three kids, two girls and one boy, ages 18, 16 and 13.

I like bonfires and good people. I have had the opportunity to build in several states and learn different ways of doing things.

Carl is currently on Studios on Gordon in Layton.

#### MOST CONTROVERSIAL ABOUT SOMETHING MUNDANE:

That Scar in the Lion King was not a villain, and in fact the movie is propaganda

produced by Simba to try to legitimize his rule

> WHAT SUPER POWER WOULD YOU LIKE:



Super...Speed



DO YOU PREFER GOING TO MOVIES OR WATCHING AT HOME?



Going to the movies! I like the experience and the popcorn.



#### FALL! FOR THE WEATHER AND FOR THE FOOTBALL!

#### LAST THING YOU READ:



Rhythm of War By Brendon Sanderson

#### MOTTO YOU LIVE BY:

BE KIND AND BE REAL!